

creating essential value



Essensa membership is absolutely **free**.

To sign up, contact **Nick Stella** at **(866) 430-5330** or email at **nstella@essensa.org**.

Visit us online at **www.essensa.org**

Essensa is affiliated with  **PREMIER**

About Essensa

Essensa is a group purchasing organization (GPO) that serves the City of New York's community-based organizations (CBOs). Members have access to a broad portfolio of over 2,000 contracts, with discounts on products and services that cover all aspects of your business needs.

Essensa leverages a total purchasing volume of \$41 billion to negotiate aggressive contract pricing as an affiliate of Premier, one of the nation's largest acute care GPOs.

We offer analysis to ensure optimized use of contracts, consulting to help streamline your supply chain, and opportunities for overall improved operating efficiencies. Essensa currently serves over 14,000 healthcare and non-healthcare members across the United States.

In addition to the contracts listed in the following pages, Essensa offers class-of-trade-specific products and services at a discount. Ask an Essensa representative for a list of available healthcare contracts that may be pertinent to your facility.

Portfolio categories include:

- Administration, Financial & Management Services
- Delivery, Shipping & Freight Management
- Facility Management & Maintenance
- Foodservice Products & Supplies
- Imaging
- Information Technology
- Linens & Uniforms
- Nursing
- Nutrition Products
- Office Supplies, Furniture & Technology

Why Essensa?

- Access to on-staff industry experts, including:
 - Purchasing and supply chain professionals
 - Full-time auditing team to ensure correct contract pricing
- Access to Premier's Supply Chain Advisor® (online catalog of savings)
- Employee Discount Program that enables your employees to save on office supplies, transportation, technology & more
 - Personalized customer service
 - Client Service Associates at Essensa headquarters
 - Regional Managers in the field
 - State-of-the-art technology and customized reporting capabilities
- Updates on contract changes
- Industry news & customized publications



Subcategory	Contract Name	Vendor	Contract #	Expiration Date
ADMINISTRATIVE, FINANCIAL & MANAGEMENT SERVICES				
DISASTER & EMERGENCY PREPAREDNESS	Disaster & Emergency Response Products & Services	EnMagine	PP-SV-011	04/30/17
	Disaster & Emergency Response Products & Services	Hertz	PP-SV-012	04/30/17
	Disaster Recovery Solutions	SunGard	PP-IT-108	04/30/16
	Disaster Recovery Solutions	Peak 10	PP-IT-109	04/30/16
	Disaster Recovery Solutions	COOP Systems	PP-IT-110	04/30/16
FINANCE	Corporate Billing Solutions/Expense Management Services	American Express	GNYHA-SS-031	06/30/18
	Credit Card Services	Summit Processing Group	IE-SS-001	11/30/15
	Credit Card Services	USPAY Group	PP-SV-043	11/30/17
	Payroll Processing	Summit Processing Group	IE-SS-003	05/01/15
	Credit Card Services	Paymentus	PP-SV-044	11/30/17
	Credit Card Services	Solupay Consulting	PP-SV-045	11/30/17
	Credit Card Services	Sun Communications	PP-SV-046	11/30/17
HEALTH & OTHER INSURANCE BENEFITS	Brokerage & Consulting Services	Omni Managed Health	IE-HR-006	08/31/15
HUMAN RESOURCES	Background Check Services	MBI Worldwide	PP-SV-053	02/28/18
	Background Check Services	Pre-Employ	PP-SV-055	02/28/18
	Background Check Services	Private Eyes	PP-SV-056	02/28/18
	Background Check Services	eVerifile	SD-SV-001	02/28/18
	Moving Services	Armstrong Relocation	PP-SV-034	07/31/17
	Moving Services	Atlas Van Lines	PP-SV-035	07/31/17
	Moving Services	Ewing Moving Service	PP-SV-036	07/31/17
	Moving Services	Graebel	PP-SV-038	07/31/17
	Moving Services	Wheaton Van Lines	PP-SV-039	07/31/17
	Background Check Services	JD Palatine	PP-SV-052	02/28/18
	Background Check Services	Openonline	PP-SV-054	02/28/18
	Car Rental Services	Hertz	PP-SV-041	10/31/17
MARKETING	Advertising Services	American Solutions For Business	PP-AC-073	03/31/16
	Advertising Services	Marketing Resource Solutions	SD-AC-002	03/31/16
	Service Awards & Related Products	Positive Promotions	PP-MM-221	05/31/16

Subcategory	Contract Name	Vendor	Contract #	Expiration Date
MARKETING <CONTINUED>	Service Awards & Related Products	WorkflowOne	PP-MM-222	05/31/16
	Service Awards & Related Products	Proforma	PP-MM-223	05/31/16
	Service Awards & Related Products	Grapevine Designs	SD-MM-017	05/31/16
	Service Awards & Related Products	Artcraft Promotional Concepts	PP-MM-227	05/31/16
	Yellow Pages Advertising	BVK Direct	PP-MM-177	12/31/15
TALENT MANAGEMENT & SERVICES	Executive Recruiting	Exeter Group	PP-SV-006	01/31/17
	Executive Recruiting	Kavaliro	PP-SV-005	01/31/17
	Executive Recruiting	The Knight Group	PP-SV-007	01/31/17
TRAVEL SERVICES	Travel Services	Egencia	PP-SV-008	11/30/16
DELIVERY, SHIPPING & FREIGHT MANAGEMENT				
INBOUND/ OUTBOUND	Inbound & Outbound Freight	FedEx	PP-MM-226	05/31/16
SHIPMENT AUDIT SERVICES	Shipment Audit Services	Shipment Trackers	IE-MM-005	06/30/17
FACILITY MANAGEMENT & MAINTENANCE				
AIR FILTRATION	Air Filtration Products	Koch Filter	PP-FA-352	08/31/15
	Air Filtration Products	Tri-Dim Filter	PP-FA-353	08/31/15
ELEVATOR, ESCALATOR & RELATED PRODUCTS	Conveying Systems: Elevator, Escalator & Other Products & Services	Otis Elevator	PP-FA-354	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products & Services	Thyssenkrupp Elevator	PP-FA-355	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products & Services	Kone	PP-FA-356	10/31/15
ENERGY PRODUCTS & SERVICES	Energy Efficiency Services	Siemens	PP-FA-395	12/31/15
	Energy Efficiency Services	Performance Services	PP-FA-394	12/31/15
	Energy Efficiency Services	Trane	PP-FA-396	12/31/15
	Energy Efficiency Services	EnerNOC	PP-FA-392	12/31/15
	Energy Efficiency Services	Healthcare Energy Solutions	PP-FA-393	12/31/15
	Renewable Energy Products & Services	MSW Power	PP-FA-357	09/30/15
FACILITY MANAGEMENT	Pest Elimination Services	Epcon Lane	PP-SV-002	02/28/17
	Pest Elimination Services	Orkin	PP-SV-003	02/28/17
FLOORING PRODUCTS & SERVICES	Flooring Products & Services	Forbo Flooring	PP-FA-372	11/30/15

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FLOORING PRODUCTS & SERVICES <CONTINUED>	Flooring Products & Services	Graniti Vicentia	PP-FA-373	11/30/15
	Flooring Products & Services	Johnsonite	PP-FA-374	11/30/15
	Flooring Products & Services	Mannington Commercial	PP-FA-375	11/30/15
	Flooring Products & Services	Mondo America	PP-FA-376	11/30/15
	Flooring Products & Services	Tandus Centiva	PP-FA-378	11/30/15
	Flooring Products & Services	Pawling	SD-FA-021	11/30/15
	Floor Care Equipment & Services	Tennant Sales and Service Company	PP-FA-417	02/28/17
	Flooring Products & Services	Shaw Industries	PP-FA-377	11/30/15
	Floor Care Equipment & Services	Nilfisk-Advance	PP-FA-418	02/28/17
GENERAL CONTRACTOR/ CONSTRUCTION MANAGEMENT FIRMS	Construction Services	Bolt Construction	IE-FA-009	05/30/16
GROUNDS KEEPING/ LANDSCAPING	Lawn Care Services	Northwest Companies	PP-FA-379	10/31/15
GYPSUM BOARD AND DRYWALL	Gypsum Board & Drywall	USG Corporation	PP-FA-412	08/31/16
HOUSEKEEPING	Laundry Products & Services	Procter & Gamble	PP-FA-368	12/31/15
	Housekeeping Products	3M Company	PP-FA-470	01/31/18
	Housekeeping Products	Diversey	PP-FA-471	01/31/18
	Housekeeping Products	Spartan Chemical	PP-FA-473	01/31/18
	Laundry Products & Services	Diversey	PP-FA-364	12/31/15
	Laundry Products & Services	Ecolab	PP-FA-365	12/31/15
	Laundry Products & Services	Gurtler Industries	PP-FA-366	12/31/15
	Laundry Products & Services	Midlab	PP-FA-367	12/31/15
	Laundry Products & Services	Spartan Chemical	PP-FA-369	12/31/15
	Laundry Products & Services	State Industrial Products	PP-FA-370	12/31/15
	Laundry Products & Services	Swisher Hygiene	PP-FA-371	12/31/15
HVAC	HVAC Equipment, Controls & Services	Daikin Applied	PP-FA-387	12/31/15
	HVAC Equipment, Controls & Services	Lennox International	PP-FA-388	12/31/15

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JANITORIAL/ SANITATION	Can Liners	Heritage Bag Company	PP-FA-444	07/31/17
	Paper & Janitorial Supply Distribution	Afflink	PP-FA-447	10/31/17
	Paper & Janitorial Supply Distribution	Interline Brands - Amsan	PP-FA-448	10/31/17
	Paper & Janitorial Supply Distribution	Hercules & Hercules	PP-FA-449	10/31/17
	Paper & Janitorial Supply Distribution	Materials Management Services	PP-FA-450	10/31/17
	Paper & Janitorial Supply Distribution	Network Services Company	PP-FA-451	10/31/17
	Paper Towels, Tissues & Dispensers	Georgia-Pacific	PP-FA-407	09/30/16
	Paper Towels, Tissues & Dispensers	Kimberly-Clark	PP-FA-408	09/30/16
	Paper Towels, Tissues & Dispensers	Von Drehle	PP-FA-409	09/30/16
	Paper Towels & Tissue	SCA Tissue	IE-FA-005	05/31/15
MRO - GENERAL	Catalog Sales & Service	HD Supply	IE-FA-006	12/31/15
	Maintenance, Repair & Operations	W.W. Grainger	PP-FA-437	04/30/17
	Maintenance, Repair & Operations	Graybar Electric	PP-FA-438	04/30/17
	Maintenance, Repair & Operations	Mayer Electric	PP-FA-439	04/30/17
	Maintenance, Repair & Operations	Interline Brands	PP-FA-440	04/30/17
	Maintenance, Repair & Operations	Wesco International	PP-FA-441	04/30/17
PAINT & RELATED PRODUCTS	Paint & Related Sundries	PPG Industries	PP-FA-391	02/28/16
ROOFING	Roofing Products, Systems and Services	The Garland Company	PP-FA-341	05/31/15
SECURITY PRODUCTS & SERVICES	Contract Managed Security Services	AlliedBarton Security Services	IE-FA-048	05/31/16
	Fire, Life Safety, Security Systems & Services	Cintas	PP-FA-382	12/31/15
	Fire, Life Safety, Security Systems & Service	Siemens	PP-FA-385	12/31/15
	Fire, Life Safety, Security Systems & Services	Odyssey Technologies	PP-FA-383	12/31/15
	Fire, Life Safety, Security Systems & Services	Pop-A-Lock	PP-FA-384	12/31/15
TOTAL BUILDING ENVIRONMENT	Total Building Environment Systems & Controls	Siemens	PP-FA-381	12/31/15
TV	Television Systems & Services	BES Industries	PP-FA-425	02/28/17

Subcategory	Contract Name	Vendor	Contract #	Expiration Date
TV <CONTINUED>	Television Systems & Services	D&L Communication Systems	PP-FA-426	02/28/17
	Television Systems & Services	MDM Commercial Enterprises	PP-FA-428	02/28/17
	Television Systems & Services	T B & A Hospital Television	PP-FA-429	02/28/17
	Television Systems & Services	Telehealth Services	PP-FA-430	02/28/17
VEHICLES	Patient & Public Ground Transportation	Transportation Equipment Sales	PP-AC-088	09/30/16
	Patient & Public Transit Multi-Passenger Vehicles	Mobility Works Commercial	IE-AC-001	08/31/15
WATER TREATMENT	Water Treatment Products, Systems & Services	Nalco	PP-FA-433	03/31/17
	Water Treatment Products, Systems & Services	Chem-Aqua	PP-FA-431	03/31/17
	Water Treatment Products, Systems & Services	Garratt-Callahan	PP-FA-432	03/31/17
	Water Treatment Products, Systems & Services	Water Engineering Services	PP-FA-434	03/31/17
FOOD SERVICE, PRODUCTS & SUPPLIES				
DISTRIBUTION	National Foodservice Distribution	US Foods	PP-DI-001C	06/30/17
EQUIPMENT, SUPPLIES & SERVICES	Food Service Equipment	Suburban Bowery of Suffern (Tiger Chef)	IE-DI-024	02/28/16
	Foodservice Equipment & Supplies Distribution	Hubert Company	PP-DI-932	05/31/17
	Foodservice Equipment & Supplies Distribution	US Foods	PP-DI-933	05/31/17
	Foodservice Equipment & Supplies Distribution and Kitchen Design Services	Supply America	PP-DI-929	05/31/17
	Foodservice Equipment Repair	GCS Service	PP-DI-876	12/31/16
FOOD	Dairy Products	Manhattan Milk	IE-DI-028	07/31/16
	Food Products	Driscoll Foods	IE-DI-021	09/30/16
	Kosher Food and Prepared Meals	Alle Processing	IE-DI-014	09/30/16
IT - SOFTWARE MANAGEMENT	Foodservice Management Software & Transaction Processing Systems	CBORD Group	PP-DI-979	12/31/17
	Foodservice Management Software & Transaction Processing Systems	SupremeCare	PP-DI-981	12/31/17
	Foodservice Management Software & Transaction Processing Systems	Vision Software Technologies	PP-DI-982	12/31/17

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NON-FOODS	Dietary Manuals	American Dietetic Association	PP-DI-691	10/31/15
VENDING MACHINES & SERVICES	Vending Machines & Services	Gilly Vending	PP-DI-987	12/31/17
INFORMATION TECHNOLOGY				
BUSINESS INTELLIGENCE	Business Intelligence	Dimensional Insight	PP-IT-100	10/31/15
E-WASTE RECYCLING	Technology Asset Disposition Services	Cascade Asset Management	PP-IT-104	12/31/15
	Technology Asset Disposition Services	US Micro Operating Company	PP-IT-105	12/31/15
	Technology Asset Disposition Services	ASI System Integration	SD-IT-001	12/31/15
	Technology Asset Disposition Services	CloudBlue Technologies	PP-IT-102	12/31/15
	Technology Asset Disposition Services	Arrow-Intechra	PP-IT-103	12/31/15
HARDWARE/ SOFTWARE	Hardware & Software Resellers	PC Connection	PP-IT-134	09/30/17
	Hardware & Software Resellers	Paragon Development Systems	PP-IT-135	09/30/17
	Hardware & Software Resellers	Zones	PP-IT-136	09/30/17
INTERNET , LAND LINES (VOIP)	Communications Products & Services	Fusion Telecommunications	IE-IT-002	11/17/15
PROJECT MANAGEMENT SOLUTIONS	Project Portfolio Management Solutions	Planview	PP-IT-106	02/29/16
RFID	RFID Asset Tracking & Management Solutions	International Business Solutions Alliance	PP-IT-085	07/31/15
	RFID Asset Tracking & Management Solutions	AeroScout	PP-IT-087	07/31/15
	RFID Asset Tracking & Management Solutions	Ekahau	PP-IT-088	07/31/15
LINENS, UNIFORMS & PRODUCTS				
LINENS & UNIFORMS	Reusable Textiles & Textile Services	Standard Textile	PP-FA-363	11/30/15
	Reusable Textiles & Textile Services	American Dawn	PP-FA-359	11/30/15
	Reusable Textiles & Textile Services	Phoenix Textile	PP-FA-362	11/30/15
	Reusable Textiles & Textile Services	ICP Medical	SD-FA-024	11/30/15
OFFICE SUPPLIES, FURNITURE & TECHNOLOGY				
DOCUMENT MANAGEMENT SOLUTIONS	Document Management Solutions	Standard Register	PP-IT-116	07/31/16
	Document Management Solutions	Ricoh Company	PP-IT-115	07/31/16

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DOCUMENT MANAGEMENT SOLUTIONS <CONTINUED>	Document Management Solutions	Xerox	PP-IT-118	07/31/16
FURNITURE	Furniture & Home Amenities	Tristate Apartment Furnishers	IE-FA-007	01/30/16
	Furniture, Manufacturing & Design	Interior Resources	IE-HR-007	05/30/16
	Modular Casework, Storage Systems & Mobile Carts	Herman Miller Inc.	PP-FA-481	06/30/18
	Modular Casework, Storage Systems & Mobile Carts	Lakeside Manufacturing	PP-FA-483	06/30/18
	Modular Casework, Storage Systems & Mobile Carts	Stanley Innerspace	PP-FA-487	06/30/18
	High Density Mobile Storage	LogiQuip	PP-MM-324	02/28/18
	High Density Mobile Storage	Montel Aetnastak	PP-MM-325	02/28/18
	High Density Mobile Storage	Quantum Healthcare Direct	PP-MM-326	02/28/18
	High Density Mobile Storage	Spacesaver	PP-MM-327	02/28/18
	PVC Free Upholstery Synthetic Leather Fabric	LDI	GNYHA-FA-049	03/31/16
OFFICE SUPPLIES	Office Supplies	Legacy Office Solutions(Peck's Office)	IE-MM-004	05/31/17
	Office Supplies	Friends Business Source	PP-MM-231	07/31/16
	Office Supplies	Office Depot	PP-MM-232	07/31/16
	Office Supplies	Staples	PP-MM-234	07/31/16
	Office Supplies	American Office	PP-MM-236	07/31/16
	Office Supplies	Materials Management Services	SD-MM-019	07/31/16
	Office Supplies	The Weeks Lerman Group	IE-MM-006	07/31/17
	Sports Equipment, Furniture, Early Childhood Development Products & Arts and Crafts	United Supply	IE-FA-011	02/28/17
PRINT SERVICES	Managed Print Services	ASI System Integration	PP-IT-119	12/31/15
	Managed Print Services	Hewlett-Packard	PP-IT-121	12/31/15
	Managed Print Services	Ricoh Company	PP-IT-122	12/31/15
	Managed Print Services	Xerox	PP-IT-123	12/31/15
	Managed Print Services	Staples	PP-IT-124	12/31/15
	Printer Management Services	Staples	GNYHA-IT-008	04/30/16

Subcategory	Contract Name	Vendor	Contract #	Expiration Date
PRINTERS/ COPIERS/FAX	Printers, Copiers & Facsimile Devices	Xerox	PP-IT-089	12/31/15
	Printers, Copiers & Facsimile Devices	Ricoh Company	PP-IT-090	12/31/15
	Printers, Copiers & Facsimile Devices	Konica Minolta	PP-IT-091	12/31/15

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