

creating essential value



Essensa membership is absolutely free.

Museums face a unique set of challenges that range from reduced operating budgets and funding cuts to improving energy efficiency and property maintenance. Essensa, a group purchasing organization (GPO), serving museums nationwide, has the products, services, and industry know-how to help museums like yours purchase essentials more economically and more strategically.

Essensa leverages a total purchasing volume of \$43 billion to negotiate aggressive contract pricing thanks to our affiliation with Premier, one of the nation's largest acute care GPOs. Essensa makes purchasing at the lowest prices easy. We help streamline your supply chain, analysis to ensure optimal contract utilization, and opportunities for overall improved operating efficiencies. We currently serve over 12,000.

Portfolio Categories Include:

- Advertising Services
- Credit Card Processing
- Elevators, Escalators & Related Products
- Facility Management & Maintenance
- Flooring Products & Services
- Foodservice
- Janitorial/Sanitation

- Office Supplies, Furniture & Technology
- Payroll, Executive Recruiting & Employee Background Check Services
- Pest Control
- And more

Why Essensa?

- Access to on-staff experts, including:
 - Purchasing & supply chain professionals
 - Full-time auditing team to ensure correct contract pricing
- Access to Premier's Supply Chain Advisor®, (an online catalog of savings)
- Employee Discount Program (EDP) in which your employees can save on office supplies, transportation, technology & more
- Personalized customer service
 - Client Service Associates at Essensa headquarters
 - Regional Managers in the field
 - EDP Coordinators available specifically for the employees at your facility to provide them with their discounts
- State-of-the-art technology and customized reporting capabilities
- Updates on contract changes

Contact an Essensa Representative today by phone at **(866) 430-5330**, or email info@essensa.org for more information or to become a member.

Visit us online at www.essensa.org.

Subcategory	Contract Name	Vendor	Contract #	Exp. Date
ADMINISTRATIVE, FINANCIAL & MANAGEMENT SERVICES				
DISASTER & EMERGENCY PREPAREDNESS	Disaster Recovery Solutions	COOP Systems	PP-IT-110	04/30/16
	Disaster Recovery Solutions	Peak 10	PP-IT-109	04/30/16
	Disaster Recovery Solutions	Sungard	PP-IT-108	04/30/16
FINANCE	Credit Card Services	Newtek / Summit Processing	IE-SS-001	11/30/14
	Credit Card Services	Premier Merchant Processing	PP-AC-047	11/30/14
	Purchasing Cards & Electronic Payables	PNC Bank	PP-DS-073	10/31/15
HEALTH & OTHER INSURANCE BENEFITS	Brokerage and Consulting Services	Omni Managed Health	IE-HR-006	08/31/15
	Brokerage and Consulting Services	Q6 Advisors	IE-HR-003	04/30/15
	Healthcare Advocacy & Assistance Services	Health Advocate	IE-HR-005	02/28/16
HUMAN RESOURCES	Payroll Processing	Newtek / Summit Processing	IE-SS-003	02/28/15
	Background Check Services	eVerifile	SD-MM-018	02/28/15
	Background Check Services	MBI Worldwide	PP-MM-168	02/28/15
	Background Check Services	Precheck	PP-MM-169	02/28/15
	Background Check Services	Pre-Employ.com	PP-MM-170	02/28/15
	Background Check Services	Private Eyes	PP-MM-171	02/28/15
	Car Rental Services	Budget	PP-MM-155	10/31/14
	Car Rental Services	Hertz	PP-MM-156	10/31/14
	Moving Services	Armstrong Relocation	SD-MM-013	07/31/14
	Moving Services	Boyer Rosene Moving & Storage	PP-MM-132	07/31/14
	Moving Services	Ewing Moving Service	PP-MM-135	07/31/14
	Moving Services	Excel Moving Services	SD-MM-012	07/31/14
	Moving Services	Graebel Companies	PP-MM-133	07/31/14
	Moving Services	Wheaton Van Lines	PP-MM-134	07/31/14
	MARKETING	Advertising Services	American Solutions For Business	PP-AC-073
Advertising Services		Marketing Resource Solutions	SD-AC-002	03/31/16
Service Awards & Related Products		Artcraft Promotional Concepts	PP-MM-227	05/31/16
Service Awards & Related Products		Grapevine Designs	SD-MM-017	05/31/16
Service Awards & Related Products		Marks of Distinction	IE-HR-001	04/30/14
Service Awards & Related Products		Positive Promotions	PP-MM-221	05/31/16
Service Awards & Related Products		Proforma Promographix	PP-MM-223	05/31/16
Service Awards & Related Products		Workflowone	PP-MM-222	05/31/16
Yellow Pages Advertising		BVK Direct	PP-MM-177	12/31/15
DELIVERY, SHIPPING & FREIGHT MANAGEMENT				
INBOUND/OUTBOUND	Inbound & Outbound Freight	FedEx	PP-MM-226	05/31/16

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FACILITY MANAGEMENT & MAINTENANCE				
AIR FILTRATION	Air Filtration Products	Koch Filter	PP-FA-352	09/30/15
	Air Filtration Products	Tri-Dim Filter	PP-FA-353	09/30/15
ELEVATOR, ESCALATOR & RELATED PRODUCTS	Conveying Systems: Elevator, Escalator & Other Products and Services	Kone	PP-FA-356	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products and Services	Otis Elevator	PP-FA-354	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products and Services	Thyssenkrupp Elevator	PP-FA-355	10/31/15
ENERGY PRODUCTS & SERVICES	Energy Efficiency Services	EnerNOC	PP-FA-392	01/31/15
	Energy Efficiency Services	Healthcare Energy Solutions	PP-FA-393	01/31/15
	Energy Efficiency Services	Performance Services	PP-FA-394	12/31/15
	Energy Efficiency Services	Siemens	PP-FA-395	01/31/15
	Procurement of Energy	Amerex Brokers	PP-FA-276	06/30/14
	Procurement of Energy	Co-Exprise	PP-FA-277	06/30/14
	Procurement of Energy	Hospital Energy	PP-FA-278	06/30/14
	Procurement of Energy	Madison Energy Group	IE-SS-012	12/31/16
	Procurement of Energy	Vical Energy Consultants	PP-FA-279	06/30/14
	Procurement of Energy	World Energy Solutions	PP-FA-280	06/30/14
	Renewable Energy Products	MSW Power	PP-FA-357	09/30/15
FACILITY MANAGEMENT	Pest Elimination Services	Epcon Lane	PP-SV-002	02/28/17
	Pest Elimination Services	Orkin	PP-SV-003	02/28/17
FLOORING PRODUCTS & SERVICES	Floor Care Equipment & Services	Nilfisk-Advance	PP-FA-418	02/28/17
	Floor Care Equipment & Services	Tennant Company	PP-FA-417	02/28/17
	Flooring Products & Services	Forbo Flooring	PP-FA-372	11/30/15
	Flooring Products & Services	GranitiFiandre	PP-FA-373	11/30/15
	Flooring Products & Services	Johnsonite	PP-FA-374	11/30/15
	Flooring Products & Services	Mannington	PP-FA-375	11/30/15
	Flooring Products & Services	Mondo America	PP-FA-376	11/30/15
	Flooring Products & Services	Pawling	SD-FA-021	11/30/15
	Flooring Products & Services	Shaw Industries	PP-FA-377	11/30/15
	Flooring Products & Services	Tandus Group	PP-FA-378	11/30/15
GENERAL CONTRACTOR/ CONSTRUCTION MANAGEMENT FIRMS	Construction Architectural Design Firms	Beck Group	PP-FA-292	04/30/14
	Construction Architectural Design Firms	ESA Architects	PP-FA-293	04/30/14
	Construction Architectural Design Firms	FKP Architects	PP-FA-294	04/30/14
	Construction Architectural Design Firms	Heery International	PP-FA-296	04/30/14
	Construction Architectural Design Firms	LS3P Associates	PP-FA-297	04/30/14
	Construction Architectural Design Firms	Matocha Associates	PP-FA-298	04/30/14
GROUNDS KEEPING/ LANDSCAPING	Lawn Care Services	Northwest Companies	PP-FA-379	10/31/15

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HOUSEKEEPING	Housekeeping Products	3M	PP-FA-320	01/31/15
	Housekeeping Products	Diversey	PP-FA-322	01/31/15
	Housekeeping Products	Spartan Chemical	PP-FA-324	01/31/15
	Housekeeping Products	Swisher Hygiene	PP-FA-325	01/31/15
	Laundry Products & Services	Diversey	PP-FA-364	12/31/15
	Laundry Products & Services	Ecolab	PP-FA-365	12/31/15
	Laundry Products & Services	Gurtler Industries	PP-FA-366	12/31/15
	Laundry Products & Services	Midlab	PP-FA-367	12/31/15
	Laundry Products & Services	Procter & Gamble	PP-FA-368	12/31/15
	Laundry Products & Services	Spartan Chemical	PP-FA-369	12/31/15
	Laundry Products & Services	State Industrial Products	PP-FA-370	12/31/15
	Laundry Products & Services	Swisher Hygiene	PP-FA-371	12/31/15
HVAC	HVAC Equipment, Controls & Services	Lennox International	PP-FA-388	12/31/15
	HVAC Equipment, Controls & Services	McQuay International	PP-FA-387	12/31/15
	HVAC Equipment, Controls & Services	Phoenix Controls	PP-FA-389	12/31/15
JANITORIAL/ SANITATION	Can Liners	Heritage Bag	PP-FA-309	07/31/14
	Paper & Janitorial Distribution	Afflink	PP-FA-283	10/31/14
	Paper & Janitorial Distribution	American Hotel Register	PP-FA-340	10/31/14
	Paper & Janitorial Distribution	Amsan	PP-FA-284	10/31/14
	Paper & Janitorial Distribution	Hercules & Hercules	PP-FA-285	10/31/14
	Paper & Janitorial Distribution	Materials Management Services	SD-FA-016	10/31/14
	Paper & Janitorial Distribution	Network Services	PP-FA-286	10/31/14
	Paper & Janitorial Distribution	Pro-Link	PP-FA-339	10/31/14
	Paper & Janitorial Distribution	Standardized Sanitation Systems	PP-FA-290	10/31/14
	Paper & Janitorial Distribution	Staples	PP-FA-287	10/31/14
	Paper & Janitorial Distribution	Strategic Market Alliance	PP-FA-332	10/31/14
	Paper & Janitorial Distribution	Unisource Worldwide	PP-FA-288	10/31/14
	Paper & Janitorial Distribution	Xpedx	PP-FA-289	10/31/14
	Paper Towels & Tissue	Georgia-Pacific	PP-FA-407	09/30/15
	Paper Towels & Tissue	Kimberly-Clark	PP-FA-408	09/30/15
	Paper Towels & Tissue	SCA Tissue	IE-FA-005	05/31/15
	Paper Towels & Tissue	Von Drehle	PP-FA-409	09/30/15
	LIGHTING	Lamps & Ballasts	Acuity Brands	PP-FA-256
Lamps & Ballasts		EarthTronics	PP-FA-257	04/30/14
Lamps & Ballasts		Philips	PP-FA-259	04/30/14
MRO - ELECTRICAL	Maintenance, Repair & Operations	Graybar Electric	PP-FA-263	04/30/14
	Maintenance, Repair & Operations	Hagemeyer	PP-FA-268	04/30/14
	Maintenance, Repair & Operations	International Electric Supply	PP-FA-262	04/30/14
	Maintenance, Repair & Operations	Mayer Electric	PP-FA-264	04/30/14
	Maintenance, Repair & Operations	Wesco	PP-FA-269	04/30/14

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MRO - GENERAL	Maintenance, Repair & Operations	American Product Distributors	SD-FA-020	04/30/14
	Maintenance, Repair & Operations	Fastenal	PP-FA-261	04/30/14
	Maintenance, Repair & Operations	MSC Industrial Direct	PP-FA-265	04/30/14
	Maintenance, Repair & Operations	Optimum Supply	PP-FA-266	04/30/14
	Maintenance, Repair & Operations	WW Grainger	PP-FA-270-NH	07/14/14
MRO - PLUMBING & GENERAL	Maintenance, Repair & Operations	Interline Brands	PP-FA-267	04/30/14
PAINT & RELATED PRODUCTS	Paint & Related Sundries	Glidden Professional	PP-FA-391	02/29/16
ROOFING	Roofing Products	The Garland Company	PP-FA-341	05/31/15
SECURITY PRODUCTS & SERVICES	Fire Life Safety Security System	Cintas	PP-FA-382	12/31/15
	Fire Life Safety Security System	Odyssey Technologies	PP-FA-383	12/31/15
	Fire Life Safety Security System	Pop-A-Lock	PP-FA-384	12/31/15
	Fire Life Safety Security System	Siemens	PP-FA-385	12/31/15
TOTAL BUILDING ENVIRONMENT	Total Building Environment	Siemens	PP-FA-381	12/31/15
VEHICLES	Electric Vehicles	Club Car	PP-AC-048	11/30/14
	Patient & Public Ground Transport	Mobility Works	IE-AC-001	08/31/15
	Patient & Public Ground Transport	TESCO	PP-AC-088	09/30/16
WATER TREATMENT	Water Treatment Products	Chem-Aqua	PP-FA-431	03/31/17
	Water Treatment Products	Ecolab	PP-FA-247	03/31/14
	Water Treatment Products	Fremont Industries	PP-FA-248	03/31/14
	Water Treatment Products	Garratt-Callahan	PP-FA-432	03/31/17
	Water Treatment Products	GE	PP-FA-250	03/31/14
	Water Treatment Products	Nalco	PP-FA-433	03/31/17
	Water Treatment Products	Premier Water & Energy Technology	PP-FA-252	03/31/14
	Water Treatment Products	Southwest Engineers	PP-FA-253	03/31/14
	Water Treatment Products	U.S. Water Services	PP-FA-254	03/31/14
	Water Treatment Products	Water Engineering Services	PP-FA-434	03/31/17
FOODSERVICE PRODUCTS & SUPPLIES				
CHEMICALS	Warewashing Chemicals & Related Products	Ecolab	PP-DI-782	07/31/15
DISTRIBUTION	National Foodservice Distribution	US Foods	PP-DI-001C	06/30/15
EQUIPMENT, SUPPLIES & SERVICES	Foodservice Equipment & Supplies Distribution & Kitchen Design Services	Hubert	IX-DI-020	03/31/14
	Foodservice Equipment & Supplies Distribution & Kitchen Design Services	Supply America	PP-DI-681	05/31/14
	Foodservice Equipment & Supplies Distribution and Kitchen Design Services	US Foods	PP-DI-680	05/31/14
	Ice Machines & Dispensers	Aramark Refreshment Services	PP-FA-274	06/30/14
	Ice Machines & Dispensers	Follett	PP-FA-272	06/30/14
	Ice Machines & Dispensers	Scotsman Ice Systems	PP-FA-273	06/30/14
	Foodservice Equipment Repair	GCS Service	PP-DI-876	12/31/16

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VENDING MACHINES & SERVICES	Vending Machines and Services	Gilly Vending	SD-DI-002	12/31/14
INFORMATION TECHNOLOGY				
ASSET MANAGEMENT SOLUTIONS	Hardware/Software Asset Management Solutions	Hardcat Pty	PP-IT-073	07/31/14
	Hardware/Software Asset Management Solutions	Renovo Solutions	PP-IT-072	07/31/14
BUSINESS INTELLIGENCE	Business Intelligence	Dimensional Insight	PP-IT-100	10/31/15
	Business Intelligence	PNC Bank	PP-IT-101	10/31/15
E-WASTE RECYCLING	Technology Asset Disposition Services	Arrow-Intechra	PP-IT-103	12/31/15
	Technology Asset Disposition Services	ASI	SD-IT-001	12/31/15
	Technology Asset Disposition Services	Cascade Asset Management	PP-IT-104	12/31/15
	Technology Asset Disposition Services	CloudBlue Technologies	PP-IT-102	12/31/15
	Technology Asset Disposition Services	US Micro Operating Company	PP-IT-105	12/31/15
HARDWARE/SOFTWARE	PC Hardware Software Resellers	PC Connection	PP-IT-066	09/30/14
	PC Hardware Software Resellers	PDS - Paragon Development Systems	PP-IT-068	09/30/14
	PC Hardware Software Resellers	Zones	PP-IT-067	09/30/14
INTERNET, LANDLINES (VOIP)	Communications, Products & Services (Landlines -VoIP & Internet Service)	Fusion Telecommunications	IE-IT-002	11/17/14
PROJECT MANAGEMENT SOLUTIONS	Project Portfolio Management Solutions	Plainview	PP-IT-106	02/29/16
WIRELESS & DATA SERVICES	Cellular, Voice & Data Services	Verizon*	PP-IT-084	07/31/15
OFFICE SUPPLIES, FURNITURE & TECHNOLOGY				
DOCUMENT MANAGEMENT SOLUTIONS	Document Management Solutions	IBSA	PP-IT-114	07/31/16
	Document Management Solutions	Ricoh	PP-IT-115	07/31/16
	Document Management Solutions	Standard Register	PP-IT-116	07/31/16
	Document Management Solutions	Workflowone	PP-IT-117	07/31/16
	Document Management Solutions	Xerox	PP-IT-118	07/31/16
OFFICE SUPPLIES	Office Supplies	American Office Products Distributors	PP-MM-236	07/31/16
	Office Supplies	Friends Business Source	PP-MM-231	07/31/16
	Office Supplies	Office Depot	PP-MM-232	07/31/16
	Office Supplies	OfficeMax	PP-MM-233	07/31/16
	Office Supplies	Staples	PP-MM-234	07/31/16
	Office Supplies	Sun Office	PP-MM-235	07/31/16
PRINT SERVICES	Managed Print Services	ASI	PP-IT-119	12/31/15
	Managed Print Services	HP	PP-IT-121	12/31/15
	Managed Print Services	Ricoh	PP-IT-122	12/31/15
	Managed Print Services	Xerox	PP-IT-123	12/31/15

*Restrictions may apply.

Subcategory	Contract Name	Vendor	Contract #	Exp. Date
PRINTERS/COPIERS/FAX	Printers, Copiers, Facsimile Devices & Facilities Management	Konica Minolta	PP-IT-091	12/31/15
	Printers, Copiers, Facsimile Devices & Facilities Management	Ricoh	PP-IT-090	12/31/15
	Printers, Copiers, Facsimile Devices & Facilities Management	Xerox	PP-IT-089	12/31/15

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