

creating essential value



Essensa membership is absolutely free.

Museums face a unique set of challenges that range from reduced operating budgets and funding cuts to improving energy efficiency and property maintenance. Essensa, a group purchasing organization (GPO) serving museums nationwide, has the products, services, and industry know-how to help museums like yours purchase essentials more economically and more strategically.

Essensa leverages a total purchasing volume of \$43 billion to negotiate aggressive contract pricing, thanks to our affiliation with Premier, one of the nation's largest acute care GPOs. Essensa makes purchasing at the lowest prices easy. We help streamline your supply chain to ensure optimal contract utilization, and opportunities for overall improved operating efficiencies. We currently serve over 13,000 members.

### Portfolio categories include:

- Advertising Services
- Credit Card Processing
- Elevators, Escalators & Related Products
- Facility Management & Maintenance
- Flooring Products & Services
- Foodservice
- Janitorial/Sanitation

- Office Supplies, Furniture & Technology
- Payroll, Executive Recruiting & Employee Background Check Services
- Pest Control
- And more

### Why Essensa?

- Access to on-staff experts, including:
  - Purchasing & supply chain professionals
  - Full-time auditing team to ensure correct contract pricing
- Access to Premier's Supply Chain Advisor<sup>®</sup>, (an online catalog of savings)
- Employee Discount Program (EDP) in which your employees can save on office supplies, transportation, technology & more
- Personalized customer service
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators available to provide your employees with their discounts
- State-of-the-art technology and customized reporting capabilities
- Updates on contract changes

Contact an Essensa Representative today by phone at **(866) 430-5330**, or email [info@essensa.org](mailto:info@essensa.org) for more information or to become a member.

Visit us online at [www.essensa.org](http://www.essensa.org).

# MUSEUMS

Spring 2014

Subcategory	Contract Name	Vendor	Contract #	Exp. Date	
<b>ADMINISTRATIVE , FINANCIAL &amp; MANAGEMENT SERVICES</b>					
<b>DIASTER &amp; EMERGENCY PREPAREDNESS</b>	Disaster Recovery Solutions	COOP Systems	PP-IT-110	04/30/16	
	Disaster Recovery Solutions	Peak 10	PP-IT-109	04/30/16	
	Disaster Recovery Solutions	SunGard	PP-IT-108	04/30/16	
<b>FINANCE</b>	Credit Card Services	Premier Merchant Processing	PP-AC-047	11/30/14	
	Credit Card Services	Summit Processing	IE-SS-001	11/30/14	
	Purchasing Cards & Electronic Payables	PNC Bank	PP-DS-073	10/31/15	
<b>HEALTH &amp; OTHER INSURANCE BENEFITS</b>	Brokerage & Consulting Services	Omni Managed Health	IE-HR-006	08/31/15	
	Brokerage & Consulting Services	Q6 Advisors	IE-HR-003	04/30/15	
<b>HUMAN RESOURCES</b>	Background Check Services	eVerifile	SD-MM-018	02/28/15	
	Background Check Services	MBI Worldwide	PP-MM-168	02/28/15	
	Background Check Services	PreCheck	PP-MM-169	02/28/15	
	Background Check Services	Pre-Employ	PP-MM-170	02/28/15	
	Background Check Services	Private Eyes	PP-MM-171	02/28/15	
	Car Rental Services	Budget	PP-MM-155	10/31/14	
	Car Rental Services	Hertz	PP-MM-156	10/31/14	
	Moving Services	Armstrong Relocation	SD-MM-013	07/31/14	
	Moving Services	Bekins Van Lines	PP-MM-132	07/31/14	
	Moving Services	Ewing Moving Service	PP-MM-135	07/31/14	
	Moving Services	Excel Moving Services	SD-MM-012	07/31/14	
	Moving Services	Graebel Companies	PP-MM-133	07/31/14	
	Moving Services	Wheaton Van Lines	PP-MM-134	07/31/14	
	Payroll Processing	Summit Processing	IE-SS-003	05/31/14	
	Translation & Interpretation Services	CyraCom	PP-MM-150	06/30/14	
	Translation & Interpretation Services	Propio Language Services	PP-MM-151	06/30/14	
	<b>MARKETING</b>	Advertising Services	American Solutions for Business	PP-AC-073	03/31/16
		Advertising Services	Marketing Resources Solutions	SD-AC-002	03/31/16
		Service Awards & Related Products	Artcraft Promotional Concepts	PP-MM-227	05/31/16
		Service Awards & Related Products	Grapevine Designs	SD-MM-017	05/31/16
Service Awards & Related Products		Positive Promotions	PP-MM-221	05/31/16	
Service Awards & Related Products		Proforma Promographix	PP-MM-223	05/31/16	
Service Awards & Related Products		SomethingInked	IE-HR-001	04/30/14	
Service Awards & Related Products		WorkflowOne	PP-MM-222	05/31/16	
Yellow Pages Advertising	BVK Direct	PP-MM-177	12/31/15		

# MUSEUMS

Spring 2014

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<b>TALENT MANAGEMENT &amp; SERVICES</b>	Executive Recruiting	Exeter	PP-SV-006	01/31/17
	Executive Recruiting	Kavaliro	PP-SV-005	01/31/17
	Executive Recruiting	The Knight Group	PP-SV-007	01/31/17
	Executive Recruiting	Witt/Kieffer	PP-SV-004	01/31/17
	Talent Management Solutions	Astron Solutions	PP-MM-153	05/31/14
	Talent Management Solutions	McPherson Berry	SD-MM-014	05/31/14
	Talent Management Solutions	TEDS	PP-MM-154	05/31/14
	Workforce Solutions	RightSourcing	PP-MM-157	07/31/14
<b>TRAVEL SERVICES</b>	Travel Services	Egencia	PP-SV-008	11/30/16
<b>DELIVERY, SHIPPING &amp; FREIGHT MANAGEMENT</b>				
<b>INBOUND/OUTBOUND</b>	Inbound & Outbound Freight	FedEx	PP-MM-226	05/31/16
<b>FACILITY MANAGEMENT &amp; MAINTENANCE</b>				
<b>AIR FILTRATION AIR FILTRATION</b>	Air Filtration Products	Koch Filter	PP-FA-352	09/30/15
	Air Filtration Products	Tri-Dim Filter	PP-FA-353	09/30/15
<b>CEILING PRODUCTS</b>	Ceiling Tiles, Panels & Systems	USG	PP-FA-411	08/31/16
<b>ELEVATOR, ESCALATOR &amp; RELATED PRODUCTS</b>	Conveying Systems: Elevator, Escalator & Other Products & Services	KONE	PP-FA-356	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products & Services	Otis Elevator	PP-FA-354	10/31/15
	Conveying Systems: Elevator, Escalator & Other Products & Services	ThyssenKrupp Elevator	PP-FA-355	10/31/15
<b>ENERGY PRODUCTS &amp; SERVICES</b>	Energy Efficiency Services	EnerNOC	PP-FA-392	12/31/15
	Energy Efficiency Services	Healthcare Energy Solutions	PP-FA-393	12/31/15
	Energy Efficiency Services	Performance Services	PP-FA-394	12/31/15
	Energy Efficiency Services	Siemens	PP-FA-395	12/31/15
	Procurement of Energy	Amerex Brokers	PP-FA-276	06/30/14
	Procurement of Energy	Co-eXprise	PP-FA-277	06/30/14
	Procurement of Energy	Hospital Energy	PP-FA-278	06/30/14
	Procurement of Energy	Vical Energy Consultants	PP-FA-279	06/30/14
	Procurement of Energy	World Energy Solutions	PP-FA-280	06/30/14
	Renewable Energy Products & Services	MSW Power	PP-FA-357	09/30/15
<b>FACILITY MANAGEMENT</b>	Parking Management, Equipment & Services	E&B Parking Services	PP-FA-413	08/31/16
	Pest Elimination Services	Epcon Lane	PP-SV-002	02/28/17
	Pest Elimination Services	Orkin	PP-SV-003	02/28/17

# MUSEUMS

Spring 2014

Subcategory	Contract Name	Vendor	Contract #	Exp. Date
<b>FLOORING PRODUCTS &amp; SERVICES</b>	Architectural: Flooring Products & Services	Forbo Flooring Systems	PP-FA-372	11/30/15
	Architectural: Flooring Products & Services	Graniti Vicentia	PP-FA-373	11/30/15
	Architectural: Flooring Products & Services	Johnsonite	PP-FA-374	11/30/15
	Architectural: Flooring Products & Services	Mannington	PP-FA-375	11/30/15
	Architectural: Flooring Products & Services	Mondo America	PP-FA-376	11/30/15
	Architectural: Flooring Products & Services	Pawling	SD-FA-021	11/30/15
	Architectural: Flooring Products & Services	Shaw Industries	PP-FA-377	11/30/15
	Architectural: Flooring Products & Services	Tandus Group	PP-FA-378	11/30/15
	Floor Care Equipment & Services	Nilfisk-Advance, Kent Euroclean	PP-FA-418	02/28/17
	Floor Care Equipment & Services	Tennant	PP-FA-417	02/28/17
<b>GENERAL CONTRACTOR/ CONSTRUCTION MANAGEMENT FIRMS</b>	Construction Services	Bolt Construction	IE-FA-009	05/30/16
<b>GROUNDSKEEPING/ L&amp;SCAPING</b>	Lawn Care Services	Northwest Companies	PP-FA-379	10/31/15
<b>GYPSON BOARD &amp; DRYWALL</b>	Gypsum Board & Drywall	USG Corporation	PP-FA-412	08/31/16
<b>HOUSEKEEPING</b>	Housekeeping Products	3M	PP-FA-320	01/31/15
	Housekeeping Products	Diversey	PP-FA-322	01/31/15
	Housekeeping Products	Procter & Gamble	PP-FA-323	01/31/15
	Housekeeping Products	Spartan Chemical	PP-FA-324	01/31/15
	Laundry Products & Services	Diversey	PP-FA-364	12/31/15
	Laundry Products & Services	Ecolab	PP-FA-365	12/31/15
	Laundry Products & Services	Gurtler Industries	PP-FA-366	12/31/15
	Laundry Products & Services	MidLab	PP-FA-367	12/31/15
	Laundry Products & Services	Procter & Gamble	PP-FA-368	12/31/15
	Laundry Products & Services	Spartan Chemical	PP-FA-369	12/31/15
	Laundry Products & Services	State Industrial Products	PP-FA-370	12/31/15
	Laundry Products & Services	Swisher Hygiene	PP-FA-371	12/31/15
<b>HVAC</b>	HVAC Equipment, Controls & Services	Lennox International	PP-FA-388	12/31/15
	HVAC Equipment, Controls & Services	McQuay International	PP-FA-387	12/31/15
	HVAC Equipment, Controls & Services	Phoenix Controls	PP-FA-389	12/31/15

# MUSEUMS

Spring 2014

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<b>JANITORIAL/ SANITATION</b>	Paper & Janitorial Supply Distribution	Afflink	PP-FA-283	10/31/14
	Paper & Janitorial Supply Distribution	American Hotel Register	PP-FA-340	10/31/14
	Paper & Janitorial Supply Distribution	AmSan	PP-FA-284	10/31/14
	Paper & Janitorial Supply Distribution	Hercules & Hercules	PP-FA-285	10/31/14
	Paper & Janitorial Supply Distribution	Materials Management Services	SD-FA-016	10/31/14
	Paper & Janitorial Supply Distribution	Network Services	PP-FA-286	10/31/14
	Paper & Janitorial Supply Distribution	Pro-Link	PP-FA-339	10/31/14
	Paper & Janitorial Supply Distribution	Staples	PP-FA-287	10/31/14
	Paper & Janitorial Supply Distribution	Strategic Market Alliance	PP-FA-332	10/31/14
	Paper & Janitorial Supply Distribution	Triple S	PP-FA-290	10/31/14
	Paper & Janitorial Supply Distribution	Unisource Worldwide	PP-FA-288	10/31/14
	Paper & Janitorial Supply Distribution	Xpedx	PP-FA-289	10/31/14
	Paper Towels, Tissues & Dispensers	Georgia-Pacific	PP-FA-407	09/30/15
	Paper Towels, Tissues & Dispensers	Kimberly-Clark	PP-FA-408	09/30/15
	Paper Towels, Tissues & Dispensers	Von Drehle	PP-FA-409	09/30/15
Paper Towls & Tissue	SCA Tissue	IE-FA-005	05/31/15	
<b>PAINT &amp; RELATED PRODUCTS</b>	Paint & Related Sundries	PPG Industries	PP-FA-391	02/28/16
<b>ROOFING</b>	Roofing Products, Systems & Services	The Garland Company	PP-FA-341	05/31/15
<b>SECURITY PRODUCTS &amp; SERVICES</b>	Contract-Managed Security Services	AlliedBarton	IE-FA-048	05/31/16
	Fire/Life Safety/Security Systems & Services	Cintas Corporation	PP-FA-382	12/31/15
	Fire/Life Safety/Security Systems & Services	Odyssey Technologies	PP-FA-383	12/31/15
	Fire/Life Safety/Security Systems & Services	Pop-A-Lock	PP-FA-384	12/31/15
	Fire/Life Safety/Security Systems & Services	Siemens	PP-FA-385	12/31/15
<b>TOTAL BUILDING ENVIRONMENT</b>	Total Building Environment Systems & Controls	Siemens	PP-FA-381	12/31/15
<b>VEHICLES</b>	Electric Vehicles	Club Car	PP-AC-048	11/30/14
<b>WATER TREATMENT</b>	Water Treatment Products, Systems & Services	Chem-Aqua	PP-FA-431	03/31/17
	Water Treatment Products, Systems & Services	Garratt-Callahan	PP-FA-432	03/31/17
	Water Treatment Products, Systems & Services	Nalco	PP-FA-433	03/31/17
	Water Treatment Products, Systems & Services	Water Engineering Services	PP-FA-434	03/31/17

# MUSEUMS

Spring 2014

Subcategory	Contract Name	Vendor	Contract #	Exp. Date
<b>FOODSERVICE PRODUCTS &amp; SUPPLIES</b>				
<b>DISTRIBUTION</b>	National Foodservice Distribution	US Foods	PP-DI-001C	06/30/15
<b>EQUIPMENT, SUPPLIES &amp; SERVICES</b>	Foodservice Equipment	Tiger Chef	IE-DI-024	02/28/16
	Foodservice Equipment & Supplies Distribution	US Foods	PP-DI-680	05/31/14
	Foodservice Equipment & Supplies Distribution & Kitchen Design Services	Supply America	PP-DI-681	05/31/14
	Foodservice Equipment & Supplies/ Merchandising	Hubert	IX-DI-020	05/31/14
	Foodservice Equipment Repair	GCS Service	PP-DI-876	12/31/16
	Ice Machines & Water Dispensing Products & Services	Aramark Refreshment Services	PP-FA-274	06/30/14
	Ice Machines & Water Dispensing Products & Services	Follett	PP-FA-272	06/30/14
	Ice Machines & Water Dispensing Products & Services	Scotsman Ice Systems	PP-FA-273	06/30/14
<b>IT - SOFTWARE MANAGEMENT</b>	Foodservice Management Software & Transaction Processing Systems	CBORD	PP-DI-730	12/31/14
	Foodservice Management Software & Transaction Processing Systems	Common CENTS	PP-DI-731	12/31/14
	Foodservice Management Software & Transaction Processing Systems	Computrition	PP-DI-732	12/31/14
	Foodservice Management Software & Transaction Processing Systems	Vision Software Technologies	PP-DI-733	12/31/14
<b>VENDING MACHINES &amp; SERVICES</b>	Vending Machines & Services	Gilly Vending	SD-DI-002	12/31/14
<b>INFORMATION TECHNOLOGY</b>				
<b>E-WASTE RECYCLING</b>	Technology Asset Disposition Services	Arrow-Intechra	PP-IT-103	12/31/15
	Technology Asset Disposition Services	ASI System Integration	SD-IT-001	12/31/15
	Technology Asset Disposition Services	Cascade Asset Management	PP-IT-104	12/31/15
	Technology Asset Disposition Services	CloudBlue Technologies	PP-IT-102	12/31/15
	Technology Asset Disposition Services	U.S. Micro	PP-IT-105	12/31/15
<b>HARDWARE/SOFTWARE</b>	PC Hardware & Software Resellers	Paragon Development Systems	PP-IT-068	09/30/14
	PC Hardware & Software Resellers	PC Connection	PP-IT-066	09/30/14
	PC Hardware & Software Resellers	Zones	PP-IT-067	09/30/14
<b>INTERNET, LANDLINES &amp; VOIP</b>	Communications Products & Services	Fusion Telecommunications	IE-IT-002	11/17/14

\*Restrictions may apply.

Subcategory	Contract Name	Vendor	Contract #	Exp. Date
<b>RFID</b>	RFID Asset Tracking & Management Solutions	AeroScout	PP-IT-087	07/31/15
	RFID Asset Tracking & Management Solutions	Ekahau	PP-IT-088	07/31/15
	RFID Asset Tracking & Management Solutions	International Business Solutions Alliance	PP-IT-085	07/31/15
<b>OFFICE SUPPLIES, FURNITURE &amp; TECHNOLOGY</b>				
<b>DOCUMENT MANAGEMENT SOLUTIONS</b>	Document Management Solutions	International Business Solutions Alliance	PP-IT-114	07/31/16
	Document Management Solutions	Ricoh	PP-IT-115	07/31/16
	Document Management Solutions	Standard Register	PP-IT-116	07/31/16
	Document Management Solutions	WorkflowOne	PP-IT-117	07/31/16
	Document Management Solutions	Xerox	PP-IT-118	07/31/16
<b>FURNITURE</b>	Furniture & Systems, Casegoods, Seating & Accessories	Krueger International	PP-FA-316	12/31/14
	Furniture & Systems, Casegoods, Seating, & Accessories	Steelcase	PP-FA-318	12/31/14
	Furniture, Manufacturing & Design	Interior Resources	IE-HR-007	05/31/16
	High-Density Mobile Storage	Montel Aetnastak	PP-FA-329	03/31/15
	High-Density Mobile Storage	Spacesaver	PP-FA-330	03/31/15
	Modular Casework, Storage Systems & Mobile Carts	Herman Miller	PP-FA-346	06/30/15
	Modular Casework, Storage Systems & Mobile Carts	InterMetro Industries	PP-FA-347	06/30/15
	Modular Casework, Storage Systems & Mobile Carts	Lakeside Manufacturing	PP-FA-348	06/30/15
	Modular Casework, Storage Systems & Mobile Carts	Neocase	PP-FA-349	06/30/15
	Modular Casework, Storage Systems & Mobile Carts	Stanley InnerSpace	PP-FA-350	06/30/15
	Modular Casework, Storage Systems & Mobile Carts	Steelcase	PP-FA-351	06/30/15

# MUSEUMS

Spring 2014

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<b>OFFICE SUPPLIES</b>	Office Supplies	American Office Products Distributors	PP-MM-236	07/31/16
	Office Supplies	Friends Business Source	PP-MM-231	07/31/16
	Office Supplies	Office Depot	PP-MM-232	07/31/16
	Office Supplies	OfficeMax	PP-MM-233	07/31/16
	Office Supplies	Staples	PP-MM-234	07/31/16
	Office Supplies	Sun Office	PP-MM-235	07/31/16
<b>PRINT SERVICES</b>	Managed Print Services	ASI System Integration	PP-IT-119	12/31/15
	Managed Print Services	Hewlett-Packard	PP-IT-121	12/31/15
	Managed Print Services	Ricoh	PP-IT-122	12/31/15
	Managed Print Services	Staples	PP-IT-124	12/31/15
	Managed Print Services	Xerox	PP-IT-123	12/31/15
<b>PRINTERS/COPIERS/FAX</b>	Printers, Copiers & Facsimile Devices	Konica Minolta	PP-IT-091	12/31/15
	Printers, Copiers & Facsimile Devices	Ricoh	PP-IT-090	12/31/15
	Printers, Copiers & Facsimile Devices	Xerox	PP-IT-089	12/31/15

*Eligibility is subject to vendor approval. While every reasonable effort has been made to make this listing accurate, information changes rapidly and Essensa makes no guarantees of any kind, including guarantees as to the accuracy of this listing. The listing is for informational purposes only and does not create a legal agreement or place any obligations on Essensa.*