

creating essential value



Essensa membership is absolutely free.

## About Essensa

Essensa is a leading group purchasing organization (GPO) serving Long-Term Acute Care (LTAC) hospitals nationwide. Our members have access to a broad portfolio of over 2,000 contracts, with discounts on products and services that cover all aspects of their business needs.

Essensa leverages a total purchasing volume of \$41 billion to negotiate aggressive contract pricing as an affiliate of Premier, one of the nation's largest acute care GPOs.

We offer analysis to ensure optimized use of contracts, consulting to help streamline your supply chain, and opportunities for overall improved operating efficiencies. Essensa currently serves over 14,000 healthcare and non-healthcare members across the United States.

## Portfolio Categories Include:

- Administrative, Financial & Management Services
- Brand Name & Generic Pharmaceuticals
- Capital Equipment
- Cellular Voice & Data Plans
- Construction
- Facility Management & Maintenance
- Foodservice Products & Supplies
- Information Technology
- IV Therapy
- IVIG

- Laboratory Supplies & Services
- Medical/Surgical Products & Equipment
- Nutrition Products
- Office Supplies, Furniture & Technology
- Pest Elimination Services
- Rehab Therapy Products & Services
- Waste Management
- Wound Care Products
- And more!

## Why Essensa?

- Access to on-staff industry experts, including:
  - Licensed and certified staff pharmacists & physician consultants
  - Purchasing and supply chain professionals
  - Full-time auditing team to ensure correct contract pricing
- Access to Premier's Supply Chain Advisor® (online catalog of savings)
- Personalized customer service
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators available specifically to provide your employees with their discounts
- State-of-the-art technology and customized reporting capabilities
- Updates on contract changes
- Industry news & customized publications

## Ask us about our Employee Discount Program!

Contact an Essensa Representative today by phone at **(866) 430-5330**, or email [info@essensa.org](mailto:info@essensa.org) for more information or to become a member.

Visit us online at [www.essensa.org](http://www.essensa.org).