

creating essential value



Essensa membership is completely **free**.

Contact an Essensa Client Service Associate today by phone at **(866) 430-5330**, or email **info@essensa.org** for more information or to become a member.

From foodservice and housekeeping products to back-end services, Essensa delivers cost savings, supply chain management, and comprehensive customer support to golf clubs and resorts nationwide. As a group purchasing organization (GPO) that serves over 17,000 businesses, Essensa uses the total purchasing volume of all its members to negotiate discounts with manufacturers, suppliers, and service providers.

Our broad portfolio includes over 2,000 contracts that offer discounts on thousands of products and services for all aspects of your business. Additionally, Essensa's affiliation with Premier, our national group purchasing partner, allows us to leverage a total volume of over \$44 billion—which means more power to negotiate significantly discounted contract pricing.

Essensa offers a wide range of products and services to meet all of your business needs, including:

- Advertising Services
- Car Rentals
- Credit Card Services
- Elevators, Escalators & Dumbwaiters
- Flooring, Carpet & Floor Care
- Foodservice Products & Services
- Housekeeping & Laundry Products & Services
- HVAC Equipment
- Maintenance, Repair & Operations (MRO)
- Office Supplies
- Paint
- Payroll, Executive Recruiting & Employee
- Background Checks
- Pest Elimination

As an Essensa member, you get access to our foodservice program with US Foods, one of the largest food distributors in the United States. You can see immediate time and cost savings on foodservice purchases by taking advantage of our US Foods contract.

### You can also benefit from

- aggressive mark-up schedule
- committed manufacturer agreements covering in excess of 50,000 high-quality products
- a portfolio with the broadest range of foodservice products, including sustainable, organic, and transfat-free products

### Why Essensa?

- Access to on-staff industry experts
- Access to Premier's Supply Chain Advisor® (an online catalog of savings)
- Employee Discount Program (EDP) in which your employees can save on office supplies, car rentals, technology & more
- Personalized customer service
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators available to provide your employees with their discounts
- Updates on contract changes

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Essensa is affiliated with  PREMIER

# GOLF CLUBS & RESORTS

Summer 2016

Sub Category	Contract Name	Vendor	Contract
<b>ADMINISTRATIVE, FINANCIAL &amp; MANAGEMENT SERVICES</b>			
<b>DISASTER &amp; EMERGENCY PREPAREDNESS</b>	Disaster and Emergency Response Products and Services	EnMagine	PP-SV-011
	Disaster and Emergency Response Products and Services	Hertz	PP-SV-012
<b>FINANCE</b>	Credit Card Services	USPAY Group	PP-SV-043
	Credit Card Services	Paymentus	PP-SV-044
	Credit Card Services	Solupay Consulting	PP-SV-045
	Credit Card Services	Sun Communications	PP-SV-046
<b>HUMAN RESOURCES</b>	Moving Services	Armstrong Relocation	PP-SV-034
	Moving Services	Atlas Van Lines	PP-SV-035
	Moving Services	Ewing Moving Service	PP-SV-036
	Moving Services	Graebel Companies	PP-SV-038
	Moving Services	Wheaton Van Lines	PP-SV-039
	Car Rental Services	Hertz	PP-SV-041
	Background Check Services	JD Palatine	PP-SV-052
	Background Check Services	MBI Worldwide	PP-SV-053
	Background Check Services	Openonline	PP-SV-054
	Background Check Services	Pre-Employ	PP-SV-055
	Background Check Services	Private Eyes	PP-SV-056
	Background Check Services	eVerifile	SD-SV-001
	<b>MARKETING</b>	Service Awards and Related Products	Proforma Promographix
Service Awards and Related Products		Positive Promotions	PP-MM-423
Service Awards and Related Products		Workflowone	PP-MM-424
Advertising Services		American Solutions For Business	PP-SV-067
Advertising Services		American Solutions For Business	PP-SV-067
Advertising Services		Berry Network	PP-SV-068
Advertising Services		Big Mountain Imaging	PP-SV-069
Advertising Services		Burton & Mayer	PP-SV-070
Advertising Services		BVK Direct	PP-SV-071
Advertising Services		Wendling Printing	PP-SV-072
<b>TRAVEL SERVICES</b>	Travel Services	Egencia	PP-SV-008
<b>DELIVERY, SHIPPING &amp; FREIGHT MANAGEMENT</b>			
<b>INBOUND/OUTBOUND</b>	Inbound and Outbound Freight	FedEx	PP-MM-428
<b>FACILITY MANAGEMENT &amp; MAINTENANCE</b>			
<b>CEILING PRODUCTS</b>	Ceiling Tiles, Panels and Systems	CertainTeed	PP-FA-554
<b>ELEVATOR, ESCALATOR &amp; RELATED PRODUCTS</b>	Conveying Systems: Elevator, Escalator and Other Products and Services	Thyssenkrupp Elevator	PP-FA-492
	Conveying Systems: Elevator, Escalator and Other Products and Services	Otis Elevator	PP-FA-493
	Conveying Systems: Elevator, Escalator and Other Products and Services	Kone	PP-FA-494
<b>FACILITY MANAGEMENT</b>	Pest Elimination Services	Epcon Lane	PP-SV-002
	Pest Elimination Services	Orkin	PP-SV-003
	Air Filtration Products	Koch Filter	PP-FA-490
	Air Filtration Products	Tri-Dim Filter	PP-FA-491

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Sub Category	Contract Name	Vendor	Contract
<b>FLOORING PRODUCTS &amp; SERVICES</b>	Floor Care Equipment	Tennant Sales and Service Company	PP-FA-417
	Floor Care Equipment	Nilfisk-Advance	PP-FA-418
	Architectural: Flooring Products and Services	Forbo Flooring	PP-FA-495
	Architectural: Flooring Products and Services	Johnsonite	PP-FA-496
	Architectural: Flooring Products and Services	Mannington Commercial	PP-FA-497
	Architectural: Flooring Products and Services	Shaw Industries	PP-FA-498
	Architectural: Flooring Products and Services	Tandus Centiva	PP-FA-499
<b>GROUNDS KEEPING/ LANDSCAPING</b>	Lawn Care Services	Northwest Companies	PP-SV-059
	Lawn Care Services	The Brickman Group	PP-SV-058
<b>HOUSEKEEPING</b>	Housekeeping Products	3M	PP-FA-470
	Housekeeping Products	Diversey	PP-FA-471
	Housekeeping Products	Spartan Chemical	PP-FA-473
	Housekeeping Products	Wexford Labs	PP-FA-474
	Laundry Products and Maintenance	Ecolab	PP-FA-514
	Laundry Products and Maintenance	Gurtler Industries	PP-FA-515
	Laundry Products and Maintenance	Midlab	PP-FA-516
	Laundry Products and Maintenance	Spartan Chemical Co	PP-FA-518
<b>HVAC</b>	Laundry Products and Maintenance	State Industrial Products	PP-FA-519
	HVAC Equipment, Controls and Services	Daikin Applied	PP-FA-512
<b>JANITORIAL/ SANITATION</b>	Soaps, Lotions and Waterless Hand Rinses	Steris	PP-NS-851
	Paper Towels, Tissues, and Dispensers	Georgia-Pacific	PP-FA-407
	Paper Towels, Tissues, and Dispensers	Kimberly-Clark	PP-FA-408
	Paper Towels, Tissues, and Dispensers	Von Drehle	PP-FA-409
	Can Liners	Heritage Bag	PP-FA-444
	Can Liners	Pitt Plastics	PP-FA-445
	Can Liners	Inteplast Group	PP-FA-446
	Paper and Janitorial Supply Distribution	Afflink	PP-FA-447
	Paper and Janitorial Supply Distribution	Supplyworks	PP-FA-448
	Paper and Janitorial Supply Distribution	Hercules & Hercules	PP-FA-449
	Paper and Janitorial Supply Distribution	Materials Management Services	PP-FA-450
	Paper and Janitorial Supply Distribution	Network Services Company	PP-FA-451
<b>MRO - GENERAL</b>	Paper and Janitorial Supply Distribution	Triple S	PP-FA-452
	Maintenance, Repair and Operations	W/W Grainger	PP-FA-437
	Maintenance, Repair and Operations	Graybar Electric	PP-FA-438
	Maintenance, Repair and Operations	Mayer Electric Supply	PP-FA-439
	Maintenance, Repair and Operations	Supplyworks	PP-FA-440
<b>CEILING PRODUCTS</b>	Maintenance, Repair and Operations	Wesco International	PP-FA-441
	Ceiling Tiles, Panels and Systems	Armstrong World Industries	PP-FA-555
<b>PAINT &amp; RELATED PRODUCTS</b>	Paint and Related Sundries	PPG Industries	PP-FA-532
<b>ROOFING</b>	Roofing Products, Systems and Services	The Garland Company	PP-FA-475
	Roofing Products, Systems and Services	Simon Roofing Products	PP-FA-477
	Roofing Products, Systems and Services	Tremco	PP-FA-478

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Sub Category	Contract Name	Vendor	Contract
<b>SECURITY PRODUCTS &amp; SERVICES</b>	Fire, Life Safety, Security Systems and Services	Siemens	PP-FA-525
<b>VEHICLES</b>	Patient and Public Ground Transportation Vehicles	Transportation Equipment Sales	PP-AC-088
<b>WATER TREATMENT</b>	Water Treatment Products, Systems and Services	Chem-Aqua	PP-FA-431
	Water Treatment Products, Systems and Services	Garratt-Callahan	PP-FA-432
	Water Treatment Products, Systems and Services	Water Engineering Services	PP-FA-434
<b>FOOD SERVICE, PRODUCTS &amp; SUPPLIES</b>			
<b>DISTRIBUTION</b>	National Foodservice Distribution	US Foods	PP-DI-001C
	Broadline Food and Supply, Foodservice Distribution and Services in the Hawaiian Area	HFM Foodservice	PP-DI-775
<b>EQUIPMENT, SUPPLIES &amp; SERVICES</b>	Foodservice Equipment & Supplies Distribution and Kitchen Design Services	Supply America	PP-DI-929
	Foodservice Equipment & Supplies Distribution and Kitchen Design Services	Edward Don & Company	PP-DI-930
	Foodservice Equipment & Supplies Distribution and Kitchen Design Services	Wasserstrom	PP-DI-931
	Foodservice Equipment & Supplies Distribution	Hubert	PP-DI-932
	Foodservice Equipment & Supplies Distribution	US Foods	PP-DI-933
<b>INFORMATION TECHNOLOGY</b>			
<b>HARDWARE/ SOFTWARE</b>	Hardware and Software Resellers	PC Connection	PP-IT-134
	Hardware and Software Resellers	Paragon Development Systems	PP-IT-135
	Hardware and Software Resellers	Zones	PP-IT-136
<b>WIRELESS &amp; DATA SERVICES</b>	Cellular Voice and Data Services	Verizon	PP-IT-144
<b>LINENS, UNIFORMS &amp; PRODUCTS</b>			
<b>LINENS &amp; UNIFORMS</b>	Reusable Textiles and Textile Services	American Dawn	PP-FA-502
	Reusable Textiles and Textile Services	Encompass Group	PP-FA-504
	Reusable Textiles and Textile Services	Medline Industries	PP-FA-505
	Reusable Textiles and Textile Services	Phoenix Textile	PP-FA-506
	Reusable Textiles and Textile Services	Standard Textile	PP-FA-507
<b>NURSING</b>			
<b>SKIN BREAKDOWN PREVENTION</b>	Skin Breakdown Prevention Products	Stryker	PP-NS-947
<b>OFFICE SUPPLIES, FURNITURE &amp; TECHNOLOGY</b>			
<b>FURNITURE</b>	Furniture and Systems, Caseloads, Seating, and Accessories	Herman Miller	PP-FA-455
	Furniture and Systems, Caseloads, Seating, and Accessories	Novum Medical	PP-FA-456
	Furniture and Systems, Caseloads, Seating, and Accessories	Stryker	PP-FA-457
	Furniture and Systems, Caseloads, Seating, and Accessories	Hill-Rom	PP-FA-459
	Furniture and Systems, Caseloads, Seating, and Accessories	Haworth	PP-FA-460

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Sub Category	Contract Name	Vendor	Contract
<b>FURNITURE</b> (CONTINUED)	Furniture and Systems, Caseloads, Seating, and Accessories	Krueger International	PP-FA-461
	Furniture and Systems, Caseloads, Seating, and Accessories	Allseating	PP-FA-463
	Furniture and Systems, Caseloads, Seating, and Accessories	Durfold	PP-FA-464
	Furniture and Systems, Caseloads, Seating, and Accessories	National Office Furniture	PP-FA-465
<b>OFFICE SUPPLIES</b>	Office Supplies	Friends Business Source	PP-MM-231
	Office Supplies	Office Depot	PP-MM-232
	Office Supplies	Staples	PP-MM-234
	Office Supplies	Sun Office Solutions	PP-MM-235
	Office Supplies	American Office Products Distributors	PP-MM-236
	Office Supplies	Materials Management Services	SD-MM-019
<b>PRINT SERVICES</b>	Managed Print Services, Devices and Accessories	Staples	PP-IT-152
<b>PRINTERS/COPIERS/FAX</b>	Managed Print Services, Devices and Accessories	Konica Minolta	PP-IT-148
	Managed Print Services, Devices and Accessories	Ricoh	PP-IT-147
	Managed Print Services, Devices and Accessories	Guy Brown Managment	PP-IT-149
	Managed Print Services, Devices and Accessories	Kyocera Document Solutions	PP-IT-150
	Managed Print Services, Devices and Accessories	Pharos Systems International	PP-IT-151

Eligibility is subject to vendor approval. While every reasonable effort has been made to make this list accurate, information changes rapidly and Essensa makes no guarantees of any kind, including guarantees as to the accuracy of this list. The list is for informational purposes only and does not create a legal agreement or place any obligations on Essensa.